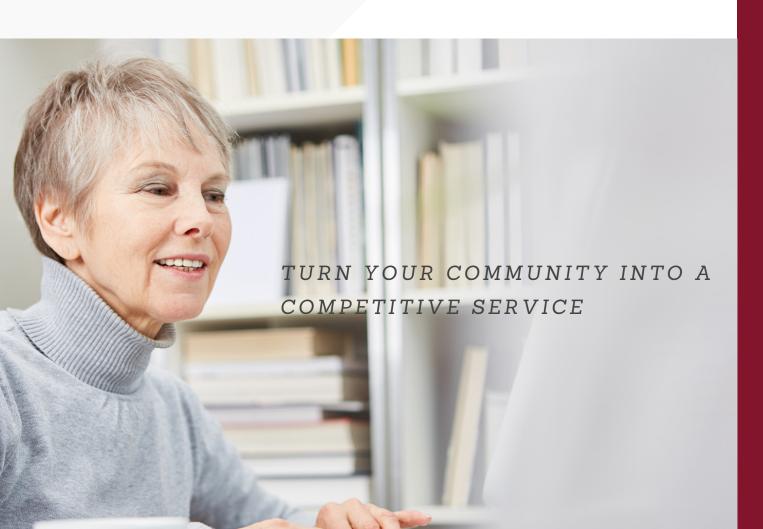
# DOMAING THE REAL ESTATE MARKET

## Domain 6 Senior Living Offering



### Contact us

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# YOUR END TO END SOLUTION PROVIDER FOR MANAGING SENIOR LIVING COMMUNITY

Doman 6 is proud to work with some of the largest senior living management companies and operators in North America, using the most up-to-date cloud platform: Microsoft Dynamics 365 for Finance and Operations, Customer Engagement, and FlexProperty. Using these tools, we help you turn your community into a competitive service and drive your business goals to new heights.

Our end-to-end solution is tailored to the senior living industry and provides integrations with EHS systems to help manage and match your unit inventory based on care level and track public (Medicaid) and private revenue as well as fee-based services. It enables you to deliver data to investors, owners, and property management companies; keep track of your community's performance; and know your next step in the senior living marketplace.





### PRODUCTS WE OFFER FOR SENIOR LIVING INDUSTRY

Microsoft Dynamics 365 for Finance & Operations Microsoft dynamics 365 for Customer Engagement LeaseSpace 365

### **ADD-ONS**

Tenant Portal
Partner Portal
Medicare/Medicaid Tracking Add On
PowerBI
IoT Capabilities for Field Services

www.domain6inc.com

## Domain 6 Senior Living Solution

# HARNESS THE POWER OF REAL ESTATE AND BIG DATA

With our solution built specifically for senior living property management firms, organizations can deliver proper community and back office automation to support all aspects of the business. Pay suppliers, streamline care operations, increase revenue, and maximize occupancy. Domain 6 Senior Living Solution is built on Dynamics 365 for Operations. Microsoft Dynamics 365 for Finance and Operations (D365F&O) is a cloud-based enterprise resource planning (ERP) solution built for and on Azure, bringing together ERP, business intelligence, infrastructure, and compute and database services. As a result, it integrates seamlessly with other Microsoft technologies, such as Microsoft Dynamics 365 for Sales (CRM), Microsoft Power BI, and the entire Microsoft Office Suite. This way our solution supports your entire organization. Seamless maintenance of one system instead of supporting multiple technologies across your community, allows you to drive efficiencies and cost savings, while focusing on leasing, maintenance, billing, and reporting needs.



### MICROSOFT PRODUCTS USED

Dynamics 365 for Finance and Operations
Dynamics 365 for Sales
Dynamics 365 Portals

#### BENEFITS FOR SENIOR LIVING

Ennanced lease management
Medicaid tracking
Improved accounting, reporting & compliance
Meal tracking
Increased opportunity and project organization
visibility
Tighter control of resources, equipment & bids

Automated field services

# Your End to End Senior Community Management Provider

COVERING A FULL LIFECYCLE OF YOUR PROPERTY MANAGEMENT NEEDS

Manage Inventory  Senior Living Community Properties	Lead and Opportunity		Lease Contracts		Reporting and Intelligence	
	Unit Reservations	Outlook integrations	E-Signature Enablement	Dates & expirations	Enabled Insights	I Sales I Dashboards
Unit Availability	Activity follow up	Communication Tracking	Contract or Lease Printing	Alerts and warnings	PowerBI Enabled	Leasing Dashboards
Market Rent	Pipeline Visibility by Property	Business Workflows by Contract types	Service Charges	CAMS / Utilities	Flexible reporting periods	Unit Dashboards
Regions, Property Groups	Lead Scoring		Manage Move In Date	One-off fees	Power Pivot	
				Deposits and guarantees		
		i				

Effortlessly Pay Hundreds of Invoices

Properly track multiple types of ancillary charges

Effectively distribute incoming leads among multiple properties

Properly manage hectic move in and move out dates

Integrate with IoT for smarter facilities management of your properties

Seamlessly connect your back end office with an onsite team

#### **ENHANCED LEASE MANAGEMENT**

Track the whole cycle - from lease creation to billing. Enhanced CRM front end for your senior living community employees allow for easy lead through lease management. Unit availability report provides an opportunity for sales action in real-time.

### FLEXIBLE INVENTORY SYSTEM

Flexible inventory system allows for ease of unit splitting and merging as occupancy and associated billing require.

### MEDICAID AND PRIVATE PAY TRACKING

Easily track Private Pay and Medicaid payments. The system allows direct GL-Transaction level data export for tracking based on these billing categories. Also, settle report on revenue by billing type is available for your use.



#### LEAD SOURCE INTEGRATION

Lead source integration offers Integration with company homepage and key senior living lead aggregators such as Care.com, and A Place For Mom. Leads can be distributed among multiple communities or restricted to one location as per your choice.

### POWER BI FOR REPORTING

Financial out of the box reports across companies and communities offer your management a much greater visibility into the numbers and allows for quicker and wiser business decisions.

### SINGLE MICROSOFT DATA STACK

Using D365 CRM for front end, Finance and Operations for the back end, along with Power BI & O365 and modern workplace integration makes IT support costs lower and increases ease of usage for all employees.



### TENANT PORTAL

Dynamics 365 Portals allows tenants to view account and lease information, detailed installed base and entitlements. Tenants can create service requests and work orders, track status details, appointment windows and expected delivery times.

#### **PARTNER PORTAL**

Partner Portal includes access to relevant functionality: inventory, parts requests, work orders, dispatch, time and material details and work order details

## Our History

A team of industry experts and technology savvy professionals founded Domain 6 in 2017. After extensive experience in multinational organizations such as Microsoft, CGI, PwC, and other systems integrators and independent software vendors, these leaders came together to fulfill a dream of enabling real estate firms with technology.



### About Us

### **OUR MISSION**

Enable real estate firms to make the best use of technology to drive organizational insight and support their growth.

### **OUR VISION**

Deliver business and transformational solutions for real estate organizations using Microsoft technologies worldwide.

### **OUR CULTURE**

With our mission and vision in mind, we want to build a team of technology and industry experts that support clients' success. Our culture focuses on three major pillars: service excellence, innovation, and industry expertise.

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